



# Business & Tax

Foster Swift business and tax attorneys help business owners, executives and managers address legal issues at every stage of the business life cycle. By providing a comprehensive team of attorneys, we are able to build long term relationships with our clients that focus on success in every phase of the cycle.

Recognized by their peers as leaders, several Foster Swift Business and Tax attorneys have been selected for inclusion in Best Lawyers in America and Michigan Super Lawyers.

For decades, the attorneys in the Business and Tax Practice Group have assisted start-up businesses to Fortune 500 companies with:

- Entity selection, formation and organization planning
- Commercial transactions, mergers and acquisitions including asset or stock acquisitions or sales
- Counsel for securities offerings in compliance with federal and state securities laws
- SEC reporting requirements, executive compensation issues, disclosure issues and general corporate governance matters
- Contract preparation, compensation plan preparation and general corporate counseling
- Succession and exit planning
- International expansion, joint ventures, immigration and U.S. import/export controls
- Federal and state tax planning
- Shareholder dispute resolution
- Construction and real estate issues
- Intellectual property and information technology issues.
- Cybersecurity and data privacy
- CHECK OUT FOSTER SWIFT'S BIZ TECH LAW BLOG

We provide services to a wide variety of industry sectors and business types. Two emerging areas for the practice group are public finance and sports and entertainment law. Our Business and Tax attorneys collaborate with Foster Swift attorneys in other areas and industry experts to cost effectively meet the legal needs of a business.

# PRACTICE CONTACT(s)

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#### **ATTORNEYS**

#### **Shareholder**

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## SUCCESSFUL REPRESENTATIONS

- Foster Swift attorney Alexander S. Rusek represented a corporate client and its employee in a criminal prosecution and secured the dismissal of two misdemeanor charges. Rusek successfully negotiated a dismissal of the criminal charges resulting in a de minimis fine for the client.
- A publicly-traded company hired Foster Swift to handle two registered secondary offerings involving an aggregate offering price of approximately \$18 million.
- A growing manufacturing company retained Foster Swift to design, develop and implement a multi-state, multi-industry acquisition strategy which to date has successfully acquired three companies in three states with a combined value of \$35 million.
- A business client needed help with the formation of a bank holding company and state chartered bank. Our attorneys handled these matters together with private placement offerings of \$8.5 million and \$3.3 million of common stock.
- An issuer needed counsel on a going-private transaction. On its behalf, Foster Swift managed the going-private transaction and a \$10 million trust preferred securities offering.
- A multi-national insurance holding company hired Foster Swift.
   We helped the entity restructure and reorganize.
- A state-chartered bank wanted to acquire multiple branch locations and needed counsel. It hired Foster Swift, and the deals were done.
- A publicly-traded bank holding company hired Foster Swift and completed a registered purchase of a bank holding company.
- Various purchasers hired us to handle a \$3.2 million insurance agency acquisition and, separately, the \$6.5 million acquisition of oil and gas equipment.
- Various sellers hired Foster Swift for a \$42 million sale of an original equipment manufacturer and, separately, a \$9.3 million sale of an engineering firm.

Today's business climate rewards those who are well prepared and strategic, particularly when it comes to adhering to challenges. A strong relationship with an experienced attorney can make a significant difference in the evolution of a business. Foster Swift business attorneys deliver cost-effective, responsive legal services for

#### **Paralegal**

Terri L. Bolyard

Heidi S. Hopper, PP Ann J. Stevens

## **RELATED PRACTICES**

Agri-Business

**Business Contracts** 

**Business Law** 

**Business Succession Planning** 

Commercial Litigation

Deal Team - Mergers & Acquisitions

Discrimination - Unlawful Harassment

**Employee Benefits** 

Employee Stock Ownership Plans (ESOPs)

**Employment Law** 

**Employment Litigation** 

Entity Selection, Organization & Planning

Family Owned Businesses

General Counsel

International Business & Trade

Labor Relations

Licensing - Professional - Business - Government

Patents, Copyrights, Trademarks and Intellectual Property

Public Finance - Bond

Securities Law

Sports Law

Startup Entrepreneurial Emerging Development (S.E.E.D)

Tax Law

Technology Law

Trade Secrets & Non-Compete Contracts





sophisticated transactions and business needs while creating innovative solutions to clients' legal challenges.

Foster Swift has been named a Tier 1 firm in **Corporate Law** in Lansing and Grand Rapids by *U.S. News – Best Lawyers*® "Best Law Firms" in 2014, 2016-2021 and 2023-2024.

## **PUBLICATIONS & ALERTS**

Will Recent Alabama Ruling Stay Implementation of the Corporate Transparency Act?, Foster Swift Business & Tax Law News, March 5, 2024

How to Talk to Your Family About Succession Planning, Foster Swift Agricultural Law News, December 19, 2023

2023 Year-End Checklist for Businesses, Foster Swift Business & Tax Law News, November 17, 2023

New Federal Registration Exemption for M&A Brokers of Eligible Businesses, Foster Swift Business & Tax Law News, October 4, 2023

Using Low-Cost DIY Legal Services: Risks Far Outweigh Benefits, *Foster Swift Business & Tax Law News*, January 24, 2023

Corporate Transparency Act: Big Brother is Now Watching Small Businesses, *Focus Magazine - Lansing Regional Chamber of Commerce*, December 12, 2022

Year End Budgeting and Housekeeping Best Practices for Businesses, Foster Swift Business & Tax Law News, October 27, 2022

How the Inflation Reduction Act Impacts Farmers, Foster Swift Agricultural Law News, August 23, 2022

Employee Benefits Considerations After Dobbs v. Jackson Women's Health Organization: Foster Swift Highlights Options Available to Employers, Foster Swift Employee Benefits Law E-blast, July 7, 2022

Rising Temperatures Could Trigger Farm OSHA Inspections, Foster Swift Agricultural Law News E-Blast, June 15, 2022

Succession Planning for Business Owners: More Important than Ever, Yahoo! Finance, December 30, 2021

Should You Keep a Corporate Minute Book?, Foster Swift Business & Corporate Law News, December 3, 2021

2021 Year-End Checklist for Businesses, Foster Swift Business & Tax Law News, October 24, 2021

Budget Reconciliation – A Congressional Time Machine?, Foster Swift Agricultural Law News, September 16, 2021

Autonomous Vehicles: Who Should be Liable for Accidents Involving Them?, State Bar of Michigan - The Journal of Insurance and Indemnity Law, July 25, 2021

Recent IRS Guidance and Clarification for the COBRA Subsidy Imposed by ARPA, Foster Swift Business & Tax Law News, June 3, 2021

2020 Year End Tax Planning Tips, Foster Swift Business & Tax Law E-blast, December 10, 2020

In Crisis Lies Opportunity: Growth Through M&A During COVID-19, MiBiz, October 26, 2020

How Do Recent Michigan Supreme Court and MDHHS Orders Regarding COVID-19 Impact Employers?, Foster Swift Legal Update E-blast, October 6, 2020





MDHHS Revives Face Mask Requirement, Gathering Limits, and Bar Restrictions through Emergency Order, Foster Swift Coronavirus Resource Page and Eblast, October 5, 2020

Michigan Supreme Court Upends Governor Whitmer's Authority to Issue Executive Orders, Foster Swift Eblast & Coronavirus Resource Page, October 2, 2020

The Benefits of Adopting a Pre-Approved Plan, Foster Swift Business & Tax Law News E-blast, August 11, 2020

Applying for a Michigan Small Business Grant, Foster Swift Legal Update E-blast, July 15, 2020

Emails to Your Personal Attorney May Not Be Privileged If Sent or Received on a Work-Provided Email Address, Foster Swift Legal Update E-blast, June 16, 2020

New PPP Legislation Provides Flexibility to Borrowers, Foster Swift Legal Update E-blast, June 5, 2020

What the New Michigan No-Fault Laws Mean for Employees Injured in Accidents while Occupying an Employer-Owned Vehicle, Foster Swift Agricultural Law News, June 3, 2020

Updates to PPP Forgiveness Regulations Released, Foster Swift Legal Update E-blast, May 26, 2020

Deadline Extension of PPP Loan Certification, Foster Swift Legal Update E-blast, May 6, 2020

PPP Loan Certification - May 7 Deadline, Foster Swift Legal Update E-blast, May 5, 2020

Remote Notarization and Witnessing Services Available, Foster Swift Legal Update E-blast, April 15, 2020

Essentials of the SBA Economic Injury Disaster Loan Application Process for Your Business, *Foster Swift Legal Update E-blast*, March 26, 2020

Update to the Families First Coronavirus Response Act, Foster Swift Legal Update E-blast, March 20, 2020

How does the Coronavirus Impact your Contracts?, Foster Swift Legal Update E-blast, March 17, 2020

Michigan Employers-FAQs on Coronavirus and Your Employees, Foster Swift Labor & Employment Law News E-blast, March 16, 2020

2020 Deadline & Procedural Changes for H-1B VISA—Fiscal Year 2021 CAP Season, *Foster Swift Business & Tax Law E-blast*, January 28, 2020

Corporate Conundrums, Foster Swift Business & Tax Law News, November 19, 2019

Tax Planning for Farm Losses, Foster Swift Agricultural Law News, November 1, 2019

Beyond the Basics: Drafting Effective Option Provisions in Commercial Lease Agreements, Foster Swift Finance Real Estate & Bankruptcy Law News, August 21, 2019

Three Myths about Farm Succession Planning, Foster Swift Agricultural Law News, January 28, 2019

642(c) Pooled Income Funds: Unique Advantages to new Charitable Compensation Plans-Part One, Foster Swift Business & Tax Law News, October 9, 2018

Detroit Landlords and Enforcement of the City's Inspection Ordinance, Foster Swift Finance, Real Estate & Bankruptcy Law News, September 24, 2018

When Will a Company's Website Create Nexus with a State for Sales Tax Purposes Post-Wayfair?, *Michigan Association of Certified Public Accountants (MICPA)*, July 24, 2018

How Meetings can Make you Money, Foster Swift Agricultural Law News, July 19, 2018



The Post-Wayfair Future of SALT Controversies: The Due Process Clause, Michigan Association of Certified Public Accountants (MICPA), July 17, 2018

Just the Beginning: Click-Through Nexus after Wayfair, *Michigan Association of Certified Public Accountants* (MICPA), July 10, 2018

What Impact Will Tax Reform Have on You?, Foster Swift E-Blast, January 11, 2018

UCC Corner: Do You Have A Contract? (Part 2), Foster Swift Business & Corporate Law News, August 9, 2017

UCC Corner: Do You Have A Contract?, Foster Swift Business & Corporate Law News

UCC Corner: Introduction to Article 2, Foster Swift Business & Corporate Law News, April 28, 2017

Including IT in your Agribusiness Strategic Planning Efforts, *Foster Swift Agricultural Law News*, January 30, 2017

Alternatives to Section 179 for Year-End Tax Planning, Foster Swift Business & Corporate Law News, November 21, 2016

Business Best Practices for Monitoring and Protecting Intellectual Property, *Foster Swift Business & Corporate Law News*, November 21, 2016

Should Your Farm Use the Section 179 Deduction this Year?, Foster Swift Agricultural Law News, November 18, 2016

Is Section 179 Right for You?, Foster Swift Business & Corporate Law News, October 31, 2016

Sixth Circuit Decision Encourages Lawsuits by Customers and Employees Affected by Data Breaches, *Foster Swift Business & Corporate Law News*, October 31, 2016

The E Visa - Benefiting International Companies and Investors, Foster Swift Business & Corporate Law News, October 31, 2016

Is Your Warranty "Full" or "Limited"?, Foster Swift Business & Corporate Law News, September 30, 2016

The Real Reasons Courts Pierce the Corporate Veil – How to Avoid Putting Your Personal Assets at Risk, *Foster Swift Business & Corporate Law News*, September 30, 2016

Does Your Warranty Comply with Federal Law?, Foster Swift Business & Corporate Law News, August 26, 2016

Protecting Your Business: The Importance of Record Retention Policies, Foster Swift Business & Corporate Law News, July 28, 2016

What Warranties Apply To Your Products?, Foster Swift Business & Corporate Law News, June 29, 2016

Piercing the Corporate Veil: When Your Business's Debts Become Yours, Foster Swift Business & Corporate Law News, May 31, 2016

Firing a Sales Representative? Make Sure to Read Your Commission Agreement First, Foster Swift Business & Corporate Law News, April 6, 2016

Protect Yourself from the Risks of a Sole Proprietorship, *Foster Swift Business & Corporate Law News*, February 29, 2016

2015 Year End Checklist for Businesses and Individuals, *Foster Swift Business & Corporate Law News*, November 23, 2015



I-9 Compliance – 2015 Updates & Planning Items, Foster Swift Business & Corporate Law News, September 30, 2015

Basic Pre-Employment Reference Guide, Foster Swift Business & Corporate Law News, March 27, 2015

President Obama Signs Tax Increase Prevention Act, Foster Swift Business & Corporate Law Report, December 22, 2014

2014 Year End Checklist for Businesses and Individuals, *Foster Swift Business and Corporate Law Report*, December 2, 2014

Is Your Business Exempt from Personal Property Tax?, Foster Swift Business & Corporate Law Report, December 2, 2014

Financing the Creative, Foster Swift Finance, Real Estate & Bankruptcy News, August 26, 2014

LARA Alerts Michigan Corporations and Limited Liability Companies to be on Lookout for Phony Letters, Foster Swift Business & Corporate Law Report, July 1, 2014

Michigan Intrastate Crowdfunding and More, Foster Swift Business & Corporate Law Report, May 30, 2014 Social Media Pitfalls for Employers, Foster Swift Business & Corporate Law Report, February 25, 2014

The Importance of a Corporate Record Book, *Foster Swift Business & Corporate Law Report*, January 21, 2014 Protect your Business from Check Fraud, *Foster Swift Business & Corporate Law Report*, May 2013

Tax Exempt? Don't Forget to File Your Form 990 by May 15!, Foster Swift Business & Corporate Law Report, May 2013

How the Fiscal Cliff Legislation May Affect Your Business, *Foster Swift Business & Corporate Law Report*, March 5, 2013

Scam Targets Corporations, Business & Corporate Law Report, September 12, 2012

Can you Reduce your Employment Taxes?, Foster Swift Business & Corporate Law Report, June 2012

Noncompetition Agreements Are Enforceable If..., Foster Swift Business & Corporate Law Report, June 2012

Weston, Trevor J. Tips to Start Your Business from a Lawyer's Perspective, 2010

## **NEWS**

Foster Swift Selects Gast as Business Practice Co-Leader, *Ingham County Legal News*, February 23, 2024 Foster Swift Elects EC Officers for 2024, *Ingham County Legal News*, February 21, 2024

Preparing Women Business Leaders for 2024 Legal Challenges, *Meltwater Newswire*, February 20, 2024

Foster Swift Swears in Four New Associates in Lansing, November 16, 2023

Foster Swift to Welcome Attorneys and Staff from Loomis Law Firm, EIN Newswire, November 7, 2023

17 Attorneys Selected to 2023 Michigan Super Lawyers and "Rising Stars", *Michigan Super Lawyers*, August 11, 2023

Returning in 2023: Legal Strategies for Women Business Leaders, *EIN Newswire*, March 28, 2023 Foster Swift Elects Officers for 2023, *Ingham County Legal News*, February 15, 2023



Hamor Named an "Up and Coming Lawyer" by Michigan Lawyers Weekly, Michigan Lawyers Weekly, February 15, 2023

Foster Swift Elects Three New Shareholders, Ingham County Legal News, January 30, 2023

Grand Rapids Law Firm Welcomes Two Associates, Grand Rapids Legal News, November 14, 2022

Foster Swift Listed in "Best Law Firms" 2023, Best Lawyers "Best Law Firms", November 3, 2022

The Faces of Strategic Business Law, dBusiness, November 1, 2022

MBN Speakers Series: NSBA Todd McCracken & Foster Swift's Robert Hamor Discuss the CTA, *Michigan Business Network*, October 13, 2022

Foster Swift Attorneys Named 2023 Best Lawyers in America©, Best Lawyers in America, August 18, 2022

21 Attorneys Selected to 2022 Michigan Super Lawyers and "Rising Stars", *Michigan Super Lawyers*, August 12, 2022

Insurance Awareness Day: Foster Swift Highlights Importance of Reviewing Your Coverages, *Yahoo! News*, June 28, 2022

Van Regenmorter Listed in MiLW 'Go To' Business Lawyers, Michigan Lawyers Weekly, April 28, 2022

New Virtual Program Addresses Legal Strategies for Women Business Leaders, *Michigan Business Network*, March 28, 2022

Foster Swift Elects EC Members for 2022, February 21, 2022

Van Coevering Weighs in on PILT Contracts, EIN Presswire, February 9, 2022

Foster Swift Elects Four Shareholders, January 10, 2022

Foster Swift Listed in "Best Law Firms" 2022, Best Lawyers in America, November 5, 2021

Foster Swift to Participate in Mansfield Rule Program Focused on Diversity in Leadership, September 14, 2021

New Rising Star Listing in Super Lawyers 2021, Michigan Super Lawyers, August 13, 2021

Firm Welcomes New Chief Operating Officer, Grand Rapids Business Journal, July 29, 2021

Foster Swift Attorneys Offer Advice for Those Interested in Law School, Detroit Legal News, April 29, 2021

Learn Employee Benefits Legal Trends and Policies in 2021, Foster Swift Employee Benefits E-blast, April 19, 2021

Weekly TV Show Launches to Help Businesses Navigate the Pandemic, mConnexions, March 15, 2021

Firm Elects EC Members and Practice Leaders in 2021, February 17, 2021

Tjapkes Joins Grand Rapids Office of Foster Swift, January 26, 2021

Schtokal Discusses Export Topics Business Should Consider In 2021, *Michigan Business Network*, January 21, 2021

Foster Swift Helps Navigate PPP Updates, Michigan Business Network, January 15, 2021

Foster Swift Elects Six Shareholders in 2021, January 13, 2021

Resource Published to Help Organizations Link to Trending Legal Issues, *Foster Swift Business & Tax Law News*, November 17, 2020



Foster Swift Listed in "Best Law Firms" 2021, Best Lawyers, November 5, 2020

SBA Will Issue Questionnaires to Borrowers of \$2 Million or More in PPP Loans, Foster Swift Legal Update E-blast, October 30, 2020

Foster Swift Receives the President's "E" Award for Exports, U.S. Department of Commerce, October 28, 2020

The Impact of PPP Loans on Mergers & Acquisitions, October 16, 2020

Schtokal featured in International Trade Newsletter, Michigan Business Network, October 2, 2020

Legal Requirements For Employer Benefit Plans, Michigan Business Network, September 29, 2020

Recent Questions Regarding PPP Forgiveness Applications, September 23, 2020

Schtokal on Impact of COVID-19 on Trade Missions, Automation Alley, September 14, 2020

Minimizing Legal Impact of Coronavirus for your Organization, Foster Swift Legal Update E-blast, March 17, 2020

Mashni Named SBM ACES Chair, Foster Swift Business & Tax Law News, February 4, 2020

Gast Quoted on Cybersecurity Hacks in Election Campaigns, Corp! Magazine, January 23, 2020

Eight Foster Swift Attorneys Included in GR Magazine Top Lawyers 2019, *Grand Rapids Magazine*, December 2, 2019

Foster Swift Welcomes Three Associates, November 14, 2019

23 Attorneys Selected to 2019 Michigan Super Lawyers and "Rising Stars", Automation Alley, September 3, 2019

42 Foster Swift Attorneys Listed as Best Lawyers® 2020, August 15, 2019

Foster Swift Announces Women in Leadership, Michigan Business Network, June 5, 2019

Municipal Attorney Joins Dapper Dads, April 24, 2019

Johnson Appointed as Business Practice Group Co-Leader, April 12, 2019

Upcoming Seminars for Businesses New to Exporting, Michigan Business Network, March 14, 2019

Training Programs: Growing your Business Globally, February 4, 2019

Foster Swift Welcomes Five New Attorneys, November 16, 2018

Foster Swift Rated Tier 1 in 27 Practice Areas in Best Lawyers® "Best Law Firms", November 1, 2018

31 Foster Swift Attorneys Selected to 2018 Michigan Super Lawyers and "Rising Stars" Lists, September 10, 2018

45 Foster Swift Attorneys Listed in Best Lawyers in America© 2019, August 15, 2018

Six Foster Swift Attorneys Named Best Lawyers® 2019 "Lawyer of the Year", August 15, 2018

Johnson Selected to "Women in the Law" Class of 2018, Grand Rapids Business Journal, August 2, 2018

Foster Swift Launches Elder Law Blog, May 23, 2018

Foster Swift Successful in Achieving Settlement for Client in Patent License Dispute, May 22, 2018

Foster Swift Attorneys to Present Accelerator Award at CMU Competition, April 9, 2018



Foster Swift Welcomes Four Attorneys, November 2, 2017

46 Foster Swift Attorneys Named to 2018 Best Lawyers in America®, August 21, 2017

Foster Swift Releases Four New Legal Basics Videos, May 19, 2016

Joel Farrar Named Co-Leader of the Foster Swift Business & Corporate Practice Group, February 24, 2016

Ryan Lamb to Speak at Global Business Club of Mid-Michigan, November 19, 2015

Nicholas Oertel to Lead Workshop for Global Entrepreneurship Week at MSU, November 18, 2015

21 Foster Swift Attorneys named to 2015 Michigan Super Lawyers and Michigan Rising Stars, September 8, 2015

44 Foster Swift Attorneys Named to 2016 Best Lawyers in America® Roster, August 21, 2015

Business Attorneys release series of Legal Essential Videos for Business Start Ups, June 17, 2015

Entrepreneur Institute of Mid-Michigan names Attorney Joel C. Farrar "Volunteer of the Year", June 11, 2015

Runway's first sponsor renews: Foster Swift Continues Support of Lansing's Fashion Incubator, April 24, 2015

Foster Swift Attorney Jean Schtokal selected as one of Michigan Lawyers Weekly 2013 "Women in the Law", August 8, 2013

Kelly LaGrave Re-Elected First Vice President of NALA, July 25, 2013

21 Foster Swift Attorneys named to 2011 Michigan Super Lawyers; 4 named Michigan Rising Stars, September 12, 2011

New Practice Group Leader at Foster Swift, March 24, 2011

Foster Swift's 2011 Best Lawyers, August 17, 2010

## **EVENTS**

12, 2023

What Can My Business Contribute to a Campaign?, Legal Strategies for Women Leaders, March 5, 2024

The Latest on the Corporate Transparency Act, Michigan Business Network: Michigan Business Beat, December

Michigan Business Beat: Mergers And Acquisitions Exemptions, Michigan Business Network, October 17, 2023

Why Trademarks Can Be One of Your Most Valuable Assets, *Foster Swift Second Wednesday Lunch Break*, September 13, 2023

Hot Legal Topics in Ag for 2023, AgroExpo 2023, August 15, 2023

Ask Me Anything: AI Legal Insights, Startup Grind, May 17, 2023

Environmental Impacts to Consider in Business Brokerage Activities, *Michigan Business Brokers Association*, May 4, 2023

The Future of Business & A.I., *Lansing Regional Chamber Policy & Regulatory Education Series*, April 4, 2023 How do Businesses get Ready for the Upcoming Corporate Transparency Act?, *Foster Swift Second Wednesday Lunch Break*, March 8, 2023





Policy & Regulatory Education Series: Corporate Transparency Act, Lansing Regional Chamber of Commerce, February 7, 2023

Demystifying TN Visas, Great Lakes Regional Dairy Conference, February 2, 2023

Bringing 2022 to a Close with Best Practices for Businesses, *Foster Swift Second Wednesday Lunch Break*, December 14, 2022

The Importance of IP and Protecting Your Brand, Foster Swift Second Wednesday Lunch Break, November 9, 2022

All The Updates You Need For Michigan Property Taxes, *Michigan Association of Certified Public Accountants* (MICPA), November 3, 2022

How the Inflation Reduction Act Impacts Farmers, Iowa State University, October 13, 2022

Panel Discussion on the Corporate Transparency Act, *Michigan Business Network Speaker Series*, October 13, 2022

Protecting Your Business and Assets when the Marriage Fails, Foster Swift Legal Strategies for Women Leaders, August 9, 2022

Learn Executive Compensation Options & Negotiation, Foster Swift Legal Strategies for Women Leaders, June 7, 2022

Women-Owned Small Business (WOSB) Certification: Process, Requirements and Benefits, *Foster Swift Legal Strategies for Women Leaders*, April 19, 2022

Learn Key Considerations for Selling a Business, Foster Swift 2nd Wednesday Morning Break, April 13, 2022

Estate Planning Essentials for Agriculture, Farm Bureau, February 18, 2022

Large Farms and Multiple Operations—How do we structure our growing business?, *Farm Bureau*, February 18, 2022

Moving Forward: Succession Planning for Your Business, Michigan Movers Association, February 16, 2022

Five Things to Know Before Launching a Business in 2022, *mConnexions: Expert Connexions*, December 20, 2021

TV Show Highlights Junior Entrepreneurs & Business Lessons for Parents, *mConnexions: Expert Connexions*, December 13, 2021

Will Your Commercial Clients Appeal MI Property Tax Assessments?, MICPA: Michigan Tax Conference 2021, November 3, 2021

Intellectual Property & Entertainment Attorney Panel, *Intellectual Property & Entertainment Law Society*, November 1, 2021

Tax Issues Associated with Financially Distressed Clients, MICPA: 2021 Agribusiness Conference, October 21, 2021

Data Privacy: Shifting Focus From Preventing to Preparing, *Foster Swift 2nd Wednesday Morning Break*, October 13, 2021

Three Steps to Forming a Charity or 501 (c) (3) Organizations, 2021 MICPA Nonprofit Conference, October 5, 2021





Be Intentional about your Repurchase Obligation, ESOP Association Great Lakes Regional Conference, September 28, 2021

Best Practices for Corporate and ESOP Governance, *ESOP Association Great Lakes Regional Conference*, September 27, 2021

Keeping Your Business's Intellectual Property Safe, Foster Swift 2nd Wednesday Morning Break, September 8, 2021

Leverage Strategic Partnerships to Increase Export Opportunities, *Michigan Manufacturers Association and the Michigan Economic Development Corporation*, August 24, 2021

Equity Agreements Dividing the Pie: It's the Size of the Pie not the Slice, *Conquer Accelerator East Lansing Virtual Seminar*, June 24, 2021

Avoid the Virtual Traps of the Rapidly Changing Tech Law Landscape, MICPA Learning Showcase, June 15, 2021

ESOPS: A Trending Business Succession Strategy, MICPA Learning Showcase, June 15, 2021

Learn the Basics of Women Owned Small Business Certification, Foster Swift 2nd Wednesday Morning Break, May 12, 2021

Learn Employee Benefits Legal Trends and Policies in 2021, Foster Swift, April 27, 2021

Big Data and Building the Right Team as an Entrepreneur, mConnexions: Expert Connexions, March 22, 2021

Legal Considerations for Getting Businesses Back on Track, mConnexions: Expert Connexions, March 15, 2021

Learn About Key Issues of Business Interruption Insurance, *Foster Swift Second Wednesday Morning Break*, March 10, 2021

Defense Exporting, Michigan Economic Development Corporation (MEDC), February 4, 2021

Round 2: Recent Changes to the Payroll Protection Program, Foster Swift, January 26, 2021

Business Interruption Insurance Coverage, *Michigan Society of Association Executives (MSAE)*, January 25, 2021

Risk Management, Compliance and Agribusinesses, *Michigan Agri-Business Association (MABA): Virtual Winter Conference*, January 12, 2021

Minimizing Cybersecurity Risks for Remote Working, Foster Swift, December 10, 2020

2020 Year End Tax Planning: Updates and Strategies, Foster Swift, December 9, 2020

Contracts and Dealing with Foreign Business Partners, *Certified Global Business Professional Training (CGBP)*, December 3, 2020

International Intellectual Property Protection, *Certified Global Business Professional Training (CGBP)*, December 3, 2020

US Embargoes, Sanctions and Export Controls, Certified Global Business Professional Training (CGBP), December 3, 2020

US Foreign Corrupt Practices Act, *Certified Global Business Professional Training (CGBP)*, December 3, 2020 Panel Discussion on Prestigious President's "E" Awards, *mConnexions*, November 11, 2020



Export Controls, Wayne State University Law School: International Business Transactions Course, October 12, 2020

Post-Covid Economic and Business Update: Virtual Trade Missions, Automation Alley, September 14, 2020

Tax Through an Agribusiness Lens - Part 1, Michigan Association of CPAs (MICPA), June 30, 2020

The PPP Loan Forgiveness Form is Out: Next Steps to Ensure Forgiveness for your PPP Loan, *Foster Swift*, May 21, 2020

Webinar: Planning to Ensure Full Forgiveness for Your PPP Loan, Foster Swift Collins & Smith, PC, May 7, 2020

Michigan Executive Order 2020-41 Impacts On Notarization, Michigan Business Network, April 20, 2020

Your Legal Guide Through COVID-19 Information, Michigan Business Network, April 1, 2020

Minimizing Legal Impact Of COVID-19, Michigan Business Network, March 24, 2020

New Qualified Opportunity Zone Funds, MICPA: West Michigan Tax Symposium, November 13, 2019

The Practicalities in Property Tax, MICPA: Michigan Tax Conference, November 7, 2019

Troubleshooting Multi-State Nexus Issues for the Family Business Post-Wayfair, Foster Swift Collins & Smith, June 6, 2019

Troubleshooting Sales Tax Nexus Post-Wayfair, *Michigan Association of Certified Public Accountants (MICPA)*, June 6, 2019

Ask the Experts  $\sim$  A Q&A for Non-Management Employee Owners, 2019 Spring ESOP Conference: Michigan Chapter of the ESOP Association, April 17, 2019

Executive Deferred Compensation Arrangements in ESOP Companies, 2019 Spring ESOP Conference: Michigan Chapter of the ESOP Association, April 17, 2019

Estate and Succession Planning Essentials for Family Farms: Don't Procrastinate – Control the Future of Your Farm, *Great Lakes Crop Summit*, January 30, 2019

Making the Most of International Trade Shows & Missions, *Global Business Club of Mid-Michigan*, January 29, 2019

Technology and Cybersecurity Legal Trends., ASK/Michigan Business Network, November 20, 2018

Foster Swift Attorneys Present Trusts Seminars, National Business Institute (NBI), November 14 and 15, 2018

Case by Case-Examining Real Property and Tax Compliance, MICPA: Michigan Tax Conference-Livonia, November 7, 2018

Growth Beyond Tax Reform for Agribusinesses, MICPA: CPE Mega Conference/Agribusiness Conference, October 30, 2018

Tax Issues and Challenges Surrounding Innovative Fundraising, MICPA: 2018 Nonprofit Conference, October 9, 2018

Legal Essentials to Exporting: Export compliance, International Intellectual Property and Foreign Business Partners, MEDC, September 19, 2018

Panelist on the 2018 Entrepreneurs Forum, Southeast Michigan Entrepreneurs Association, Southfield Area Chamber of Commerce, May 18, 2018



Legal Essentials to Exporting: Export Control Compliance Overview Training, MEDC, May 17, 2018

Life-cycle of Your Business: Learning How to Avoid the Most Common Business Pitfalls, *Greater Farmington Area Chamber of Commerce*, May 10, 2018

Probate Process from Start to Finish, National Business Institute, May 4, 2018

"Finding a Board of Directors", Business Rap, March 30, 2018

Starting a Tech Company, Business Rap, February 14, 2018

Business Court/Civil Litigation, 2018 ICBA Bench Bar Conference, February 10, 2018

Understanding the Attention Economy, Business Rap, February 9, 2018

Building a Board of Directors, Business Rap, February 2, 2018

Preventing Phishing Scams, Business Rap, January 25, 2018

Starting a Non-Profit Side Hustle, Business Rap, January 18, 2018

2018 Nonprofit Trends, Business Rap, January 16, 2018

Professional and Personal Development and Reinvention, Business Rap, January 9, 2018

How to Start a Nonprofit Side Hustle, Business Rap, January 2, 2018

Ransomware Survival Guide, Business Rap, December 5, 2017

Making Money Investing in Multi-Family Homes, Business Rap, November 21, 2017

Investing in Single-Family Homes, Business Rap, November 7, 2017

Intellectual Property/Foreign Business Partner Contract And Export Control Overview Compliance Training, Michigan Economic Development Corporation (MEDC), May 4, 2017

Panel Discussion: Overcoming Hurdles in Every Decade, *Woman Lawyers Association of Michigan*, April 28, 2017

Legal Marketing for Solo-Small Firm Practitioners, State Bar of Michigan Solo & Small Firm Section, April 27, 2017

Export Control Overview, ExporTech™ Program, November 10, 2016

Effective Human Resource Record Keeping, Michigan Chamber of Commerce, January 21, 2016

Utilizing MSU's International Student Talent to Further Your International Business Ventures, *Global Business Club of Mid-Michigan*, November 19, 2015

What you Need to Know about Protecting your Business's Intellectual Property, September 15, 2015

Understanding Your Options for Raising Capital in Michigan, *Department of Licensing and Regulatory Affairs and Corporations, Securities & Commercial Licensing Bureau*, August 11, 2015

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