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## Tax Questions to Consider When Selling Your Business

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In a column published on The Business Journals' How To Sell a Business blog on May 4, 2015, Scot Kirkpatrick and Christopher Steele look at the important tax questions for owners to consider when selling a business. Owners often get wrapped up in how much money they will make, but the better question may be, "How much money will I actually keep?" Federal and state taxes are often the largest "cost" of a business sale, so tax considerations should be a high priority even before negotiations begin. For more insights on the important details to maximize the proceeds from the sale, please read the full column here.